WORK PLAN VOUCHER REQUEST
3rd Quarter - 1996

USE ONE VOUCHER FORM FOR EACH PROMOTION (Please Print or Type in EXCEL)

Division: 1240 Date: 9/24/96.

RJR Personnel: L.T. Wolfe. Signature: L.T. Wolfe

Jobber Name: C.A. Burke. Signature: C. Neil Burke

Account #: 083160 Check Mailed To: ☐ Division Office ☑ Jobber

* * * * D P C * * * *

Promotion:	Rate	Units	Payment	Qty Comments
CAM NY .20DPC VP	0.20	X	=	Camel 4 Carton DPC Displays
DOR NY .25DPC VP	0.25	X	=	Doral 4 Carton DPC Displays
SAL NY .20DPC VP	0.20	X	=	Salem 4 Carton DPC Displays
WIN NY .20DPC VP	0.20	X	=	Winston 4 Carton DPC Displays
CAM .20VPR (2 CTN)	0.20	X	=	Camel 2 Carton DPC Displays
DOR .25VPR (2 CTN)	0.25	X	=	Doral 2 Carton DPC Displays
SAL .20VPR (2 CTN)	0.20	X	=	Salem 2 Carton DPC Displays
WIN .20VPR (2 CTN)	0.20	X	=	Winston 2 Carton DPC Displays
		X	=	
		TOTAL		

* * * * V A P * * * *

Display Assembly	Rate	Units	Payment	Comments
July Camel T Shirt	28.00	X	=	___ July Camel T Shirt Displays
Aug Doral Match Tin	28.00	X 5.6	= 156.80	83 Aug Doral Match Tin Displays
Sept Doral B2G1F	28.00	X	=	___ Sept Doral B2G1F Displays
DPC Display Assembly	28.00	X	=	___ DPC Display Assembly Displays
SR Pre Book(Black line & Sticker)	28.00	X	=	___ Cartons for Black line & Sticker
		TOTAL		

* * * * Temporary Payment System * * * *

Promotion:	Rate	Units	Payment	Comments
S 96 RAC DISC	1.00	X	=	S 96 RAC DISC
W 96 RAC DISC	1.00	X	=	W 96 RAC DISC
WS 96 RAC DISC	1.00	X	=	WS 96 RAC DISC
C 96 RAC DISC	1.00	X	=	C 96 RAC DISC
		X	=	
		TOTAL		

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FAX

R. J. Reynolds Tobacco Co.
400 Raritan Center Parkway
Edison, N.J. 08837

Date 7/24/96

Number of pages including cover sheet 4

To: C. A. Burke

Neil Burke

Phone **908-298-1646**

Fax Phone **Amin Hasni**

CC: **Greg Mitchell**

From:

Lanny Wolfe

Phone **908-225-4774**

Fax Phone **908-417-9076**

Voice Mail **800-757-8255 Ext.48795**

☐ Urgent ☒ For your review ☐ Reply ASAP ☐ Please comment

Enclosed is the information you will need to work the August VAP promotion. Please pack each display with 1 carton each of Doral FF100s, Doral Lt100s, Doral ULt100s, and DoralLtM100s and add to normal order for each account on the attached VAP list beginning August 1st.

You will be credited with approximately $1,450.00 if displays are packed and automatically sent out to accounts on the attached list by August 31st.

If you have any questions please let me know.

Thanks.

Lanny

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R. J. Reynolds Tobacco Company
AUGUST '96 VAP PROMOTION

Account:. *C. A. BURKE Acct. #083160*

Brand Promotion		Doral Free Match Tin & Matches W/2-Pack Purchase	

Display Packing		**1 ctn DoralFF100** **1 ctn DoralLt100** **1 ctn DoralUL100** **1 ctn DoralLtM100**
Allocation (cs)		**2-12M case DoralFF100** **2-12M case DoralLt100** **2-12M case DoralUL100** **2-12M case DoralLtM100**
Displays		**83**
Date Product Recvd		**8/1/96**
Display Assembly	**(timing)**	**Immediately**
Displays Shipped to Retail -procedures required to receive .08 per ctn Category II payment:	**Send displays automatically to accounts on attached list beginning 8/1/96**	**Please cross out any account that refuses promotion and return list to RJR**

You will be credited with the following estimated August monthly Category II payment if all displays are sent to accounts on attached list by August 31st: **$1,450.00***

Packing and shipping payment if packing is completed within 2 weeks: **28.00 per 12M case of Live product**

***Must make July-Dec. RJR share of market or Savings share of category goal to collect this $**

Note:
Ⓘ Send 1 display to each account on attached VAP list.
Ⓘ Voice mail 800-757-8255 mail box #48795 to request payment before sending out displays.

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WHOLESALER : 083160 C. A. BURKE, INC. <DIRECT>
TEMPLATE : DORAL MATCH TIN
TEMPLATE SEQ : 0002
SALES LEVEL : 12XXXX

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TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER
122602	122621	440260	AMIS FOOD STORE	344 W GRAND ST	ELIZABETH	NJ	07202	1			1295
122603	122622	604296	ANDY TWIN BORO LIQUO	596 CHESTNUT ST	ROSELLE PARK	NJ	07204	1			1400
133005	133024	402017	AR EX DRUGS	370 N. BRUNSWICK AVE	FORDS	NJ	08863	1			2000
122603	122622	670410	BRIANS LIQUOR LAND	1700 E 2ND ST	SCOTCH PLAINS	NJ	07076	1			
122606		274414	BROWNS CIGAR	3 W GRAND ST	ELIZABETH	NJ	07201	1			4700
122603	122622	457161	BUY-RITE MARKET	965 MAGIE AVE	UNION	NJ	07083	1			4910
122607		275836	C DE STEFANO LIQ&GRO	117 W COLFAX AVE	ROSELLE PARK	NJ	07204	1			
133007	133027	431150	CAROL'S HALLMARK	1345 US HIGHWAY 1	NORTH BRUNSWICK	NJ	08902	1			6367
133005	133024	275925	CARTERET COLD CUT	1291 ROOSEVELT AVE	CARTERET	NJ	07008	1			8300
122603	122622	667266	CENTRAL NEWS & FOOD	727 CENTRAL AVE	WESTFIELD	NJ	07090	1			21695
133005	133024	401479	CLARK NOVELTY & BOX	1074 RARITAN RD	CLARK	NJ	07066	1			4150
122602	122621	275912	D ROSEN CONFECT.	527 W GRAND AVE	RAHWAY	NJ	07065	1			35220
122602		705622	D&S CONVENIENCE	1101 S WOOD AVE	LINDEN	NJ	07036	1			
122603	122622	401666	DAVES SWEET SHOP	230 MOUNTAIN AVE	SPRINGFIELD	NJ	07081	1			
122602	122621	692208	DELICIOUS FOOD	648 W GRAND AVE	RAHWAY	NJ	07065	1			10695
122609		055762	FANWOOD LIQUORS	61 SOUTH AVE	FANWOOD	NJ	07023	1			12900
133003	133028	515824	FENROSE LIQUOR	431 W FRONT ST	PLAINFIELD	NJ	07060	1			13230
122602	122621	276118	FRANKS MKT	900 GROVE ST	ELIZABETH	NJ	07202	1			14400
122602	122621	639656	FRIENDLY STATIONERY	132 CHESTNUT ST	ROSELLE	NJ	07203	1			14499
122602	122621	465251	G M B CORP.	700 BOULEVARD	KENILWORTH	NJ	07033	1			21680
122606		688995	GAILS WINE & LIQUORS	9B W GRAND ST	ELIZABETH	NJ	07201	1			15240
122607		194659	GIFT EXPRESSION	1331 MAGIE AVE	UNION	NJ	07083	1			15390
133005	133027	021571	GIFT HORSE	174 STELTON RD	PISCATAWAY	NJ	08854	1			15400
122602	122621	690361	GRAND AVE GROCERY	449 W GRAND AVE	RAHWAY	NJ	07065	1			15872
122602	122621	384359	H&M DELI & GROCERY	562 BAYWAY AVE	ELIZABETH	NJ	07202	1			16400
122607		457162	HARRY'S PLACE	1044 SALEM RD	UNION	NJ	07083	1			16905
122602	122621	401557	HERSHEY DELI	502 BOULEVARD	KENILWORTH	NJ	07033	1			
122607		194679	J&P DELI	314 W. WEBSTER AVE.	ROSELLE PARK	NJ	07204	1			
122602	122621	244665	JC QUICK MART	1015 N WOOD AVE	LINDEN	NJ	07036	1			33377
122607		968569	JERRY'S LUNCH	603 SOUTH AVE	GARWOOD	NJ	07027	1			
133007	133028	471439	JIMMY'S DELI	14 MAIN ST	SOUTH BOUND BRO	NJ	08880	1			20215
122606		305043	K&R DELI	425 S WOOD AVE	LINDEN	NJ	07036	1			20955
122603		626940	KAM'S DELI & GROCERY	287 40TH ST	IRVINGTON	NJ	07111	1			20957
133007		701994	KRAUSZER #809	807 S MAIN ST	MANVILLE	NJ	08835	1			
133007	133027	706430	KRAUSZER'S #11	550 HAMILTON ST	SOMERSET	NJ	08873	1			
133005	133027	565628	KRAUSZERS #501	1315 STELTON RD	PISCATAWAY	NJ	08854	1			21685
122602		275855	KRISHNA GENERAL	535 E 2ND AVE	ROSELLE	NJ	07203	1			21800
133004		342854	LIQUOR SAVER	78 W SOMERSET ST	RARITAN	NJ	08869	1			23600
122606		772713	MARY'S DELI	1033 N BROAD ST	ELIZABETH	NJ	07208	1			26372
133007	133028	402315	MC ALEAVYS NEWS	8-10 E MAIN ST	SOMERVILLE	NJ	08876	1			24680
122603	122622	688998	MR. MIKE'S	2933 VAUXHALL RD	VAUXHALL	NJ	07088	1			28060
122602	122621	583678	NICK'S CANDY STORE	207 CHESTNUT ST	ROSELLE	NJ	07203	1			28702

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WHOLESALER : 083160 C. A. BURKE, INC. <DIRECT>
TEMPLATE : DORAL MATCH TIN
TEMPLATE SEQ : 0002
SALES LEVEL : 12XXXX

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TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER
133005		429321	NICKY'S SPORTS	1734 OAK TREE RD STE	EDISON	NJ	08820	1			28710
122602	122621	570238	ONE STOP	312CND RAHWAY AVENUE	ELIZABETH	NJ	07202	1			29255
122607		637007	OPTIMO LL	122 WESTFIELD AVENUE	ROSELLE PARK	NJ	07204	1			29260
122602	122621	693362	P&T SUPER MARKET	104 ORCHARD ST	ELIZABETH	NJ	07208	1			29850
122603	122622	275355	PANTRY DELI	1408 SPRINGFIELD AVE	IRVINGTON	NJ	07111	1			
133005	133024	401813	PAULS STATIONERY	236 HAMILTON BLVD	SOUTH PLAINFIEL	NJ	07080	1			
133002	133021	228329	PENNY PANTRY FOODS	ROUTE 9/POND RD S/C	FREEHOLD	NJ	07728	1			
133006	133029	038586	PENNY PANTRY FOOD ST	RT 9 & TEXAS RD	MORGANVILLE	NJ	07751	1			
133005	133024	474875	PORT NEWS & FOOD INC	643 PORT READING AVE	PORT READING	NJ	07064	1			33125
122602	122621	401504	PUFF N STUFF	21 NORTH AVE	CRANFORD	NJ	07016	1			33377
122603	122622	876735	PYRAMID CARDS	293 GLENWOOD AVE	BLOOMFIELD	NJ	07003	1			
122606		696352	QUICK PASS	735 NEWARK AVE	ELIZABETH	NJ	07208	1			33410
133005		706422	QUICK SHOP MINI MKT	436 AMBOY AVE	PERTH AMBOY	NJ	08861	1			
122603	122622	567511	QUICK STOP	1819 E 2ND ST	SCOTCH PLAINS	NJ	07076	1			33435
133005	133024	473202	R DELI	199 ROOSEVELT AVE	CARTERET	NJ	07008	1			33438
122602	122621	667268	RAHWAY NEWS & FOOD	960 SAINT GEORGES AV	RAHWAY	NJ	07065	1			33630
133003	133028	401595	RED CARPET DELI	80 WATCHUNG AVE	NORTH PLAINFIEL	NJ	07060	1			
122602		718676	REENAS'S FOOD	1218 ROSELLE ST	LINDEN	NJ	07036	1			
133007	133028	576125	ROYAL MINI MART	66 MAIN ST	SOUTH BOUND BRO	NJ	08880	1			35350
122602	122621	274318	SEVEN STAR NEWS	213 N WOOD AVE	LINDEN	NJ	07036	1			39440
122606		582962	SHREEJI FOOD MARKET	100 W 15TH ST	LINDEN	NJ	07036	1			38510
133007	133028	454431	SOUTH BRIDGE CONVEN.	279 S BRIDGE ST	SOMERVILLE	NJ	08876	1			13980
133007	133028	976523	SOUTH MINI MART, INC	69 MAIN ST	SOUTH BOUND BRO	NJ	08880	1			38905
133005	133027	365148	STOP & GO DELI	1320 W 7TH ST	PISCATAWAY	NJ	08854	1			40000
133004	133028	452850	STOP BUY FOOD STORE	1387 MAIN STREET	MILLSTONE	NJ	08876	1			39951
122602	122621	451657	SUMMER ST. NEWS	665 SUMMER ST	ELIZABETH	NJ	07202	1			40351
133007		657667	SUNNY FARMS	47 FINDERNE AVE	BRIDGEWATER	NJ	08807	1			40490
122602	122621	607169	SUNNYSIDE SWEET SHOP	903 WOOD AVE	ROSELLE	NJ	07203	1			40500
122603	122622	771735	SUPER VALUE CENTER	565 BLOOMFIELD AVE	BLOOMFIELD	NJ	07003	1			40597
122606		275936	T & G FOODS	601 S BROAD ST	ELIZABETH	NJ	07202	1			41000
122606		410364	T&G GROCERY	900 W SAINT GEORGES	LINDEN	NJ	07036	1			41002
122607		666329	T&J LIQUOR STORE	1143 SAINT GEORGE AV	ROSELLE	NJ	07203	1			
122607		397203	TEREILL EXXON	2 SOUTH AVENUE	FANWOOD	NJ	07023	1			
122602	122621	772677	THE PIPE SHOP	62 E MILTON AVE	RAHWAY	NJ	07065	1			37110
122607		401614	TOWNE DELICATESSEN	1120 SOUTH AVE W	WESTFIELD	NJ	07090	1			
122607		452201	UNIONLAND FARMS	543 BOULEVARD	KENILWORTH	NJ	07033	1			43050
122603	122622	401693	WALLIS STATIONERY	441 PARK AVE	SCOTCH PLAINS	NJ	07076	1			44370
133003	133028	574527	WASHINGTON DELI	86 GREENBROOK RD	GREEN BROOK	NJ	08812	1			44412
122605		563970	WORLD OF BEVERAGE	2200 URBANOWITZ AVE	LINDEN	NJ	07036	1		3666-0000	44650
133007	133028	650331	YORKYS LIQUOR	116 BROOKS BLVD	MANVILLE	NJ	08835	1			
133005	133024	772161	7-11 #20610	RT1 & DOUGLAS	AVENEL	NJ	07001	1		0001-0402	46000

PAGE BREAK TOTAL ACCOUNTS 83 TOTAL QUANTITY 83

TEMPLATE TOTAL ACCOUNTS 83 TOTAL QUANTITY 83

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TRANSMIT CONFIRMATION REPORT

NO.	:	010
RECEIVER	:	2981646
TRANSMITTER	:	R.J.REYNOLDS TOB 12
DATE	:	JUL 24'96 17:37
DURATION	:	03'01
MODE	:	STD
PAGES	:	04
RESULT	:	OK

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MAILFILE

26 July 1996

R.J.REYNOLDS TOBACCO COMPANY
Winston-Salem,N.C. 27102
(919) 741-5000

TO: L T WOLFE
3 COPPERMINE VLG
FLEMINGTON NJ 08822

RJR

FROM: RJ REYNOLDS TOBACCO COMPANY
401 NORTH MAIN STREET
WINSTON-SALEM, NC 27102

THE FOLLOWING ITEMS HAVE BEEN SHIPPED TO: CA BURKE 1226XX
SIS ACCOUNT NUMBER 83160
545 FIRST AVE
ROSELLE NJ 07203

FROM ADVANCE NC BY NEW YORK CAROLINA EX BILL LADING NUMBER 20860141
ON 07/26/96:

ORDERED	SHIPPED	BACKORDER	ITEM NO.	ITEM DESCRIPTION
83	83		508304	DOR B2GF MATCHES/TIN-UN1944

YOUR COMPLETE SHIPMENT IS ESTIMATED TO ARRIVE ON 07/31/96.

REFERENCE ORDER NUMBER 6206-9945 ON ANY INQUIRIES ABOUT THIS SHIPMENT
WHICH WAS ENTERED 07/24/96.

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R J Reynolds Tobacco Company

P.O. Box 2959, Winston-Salem, N.C 27102
Phone (800) 862-4338
For Manufacturer's UPC No., Refer to Price List

SALES COPY
INVOICE

ACCOUNT NO	INVOICE DATE	INVOICE NO	MAN
0831600	08/01/96	214-0041	10-17

WAREHOUSE	CARRIER
065 PITMAN	

BILLING ADDRESS
C. A. BURKE, INC.
P. O. BOX 265
ROSELLE, NJ 07203-0265

SOLD TO/ SHIP TO
C. A. BURKE, INC.
545 FIRST AVENUE, EAST
ROSELLE NJ 07203-1598

SPECIAL INSTRUCTIONS: 000950 - SPECIAL PROMOTION

PRINT DATE	SHIP DATE	B/L NUMBER	PURCHASE ORDER OR CONTRACT NO.	MODE	ORDER SOURCE	ORDER DATE	DIVISION	COPIES	OPERATOR
07/30	08/01	214-0041		MAIL	SALES	07/25	1226	****	WGCCU

QUANTITY	ITEM NO	SIZE/CTNS	ITEM NAME	CIGT QUANTITY	ITEM PRICE	BILLING AMOUNT
2	15212	12M 60	DORAL LIGHT 100	24,000	551.4000	1,102.80
2	15312	12M 60	DORAL FULL FLAVOR 100	24,000	551.4000	1,102.80
2	15812	12M 60	DORAL MENTHOL LT 100	24,000	551.4000	1,102.80
2	16712	12M 60	DORAL ULTRA LIGHT 100	24,000	551.4000	1,102.80
			DISCOUNTABLE GROSS			4,411.20
			STD TERMS DISCOUNT OF 3.25%			143.36-
			EFT DISCOUNTABLE AMT			4,267.84
			EFT TERMS DISCOUNT OF 1.40%			59.75-

EFT

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TOTAL QUANTITY	SHIP WEIGHT	THOUSAND CIGT	TERMS Credit Terms Start on Invoice/Sched Delivery Date	DUE	TERMS DISCOUNT($)	INVOICE AMOUNT
8	308	98	PAYMENT BY EFT	08/01	203.11-	4,208.09
		20'S 98	OTHERWISE PAST DUE			4,411.20

*** E F T INVOICE *** WILL DRAFT ON 08/01

01-0002-014 -0831800-A1EA00XA14E

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